

Johnson Controls, Inc.  
Building Efficiency Division  
1350 Northmeadow Parkway  
Atlanta, GA 30076  
Telephone: 770-870-3931  
Fax: 770-663-1490



June 1, 2011

Willie Palmer  
Georgia Tech Procurement  
711 Marietta Street  
Atlanta, GA 30332

Re: Contract Renewal  
**CONTRACT # 9020017203**

Dear Mr. Palmer:

The purpose of this letter is to address the renewal of our Facilities Management Control System Contract #9020017203, awarded on July 1, 2010, for another year. Johnson Controls, Inc. wishes to accept the renewal of the contract for an additional year per the original terms and conditions, to be effective from July 1, 2011 through June 30, 2012. The pricing will remain as detailed below per hour of service, for each labor component in our agreement.

CONTROL TECHNICIAN:	\$82
ELECTRICIAN:	\$70
SYSTEM PROGRAMMER:	\$97
ENGINEER:	\$97
PROJECT MANAGER:	\$118
GRAPHICS PROGRAMMER:	\$70
SERVICE TECHNICIAN (Regular Time Rate):	\$120
SERVICE TECHNICIAN (Preventative Maintenance Rate):	\$109

All Johnson Controls material will be priced via the current GSA schedule, as always. Johnson Controls is looking forward to continued partnership and cooperation with Georgia Tech under this agreement. I truly appreciate this opportunity to be of service and for the opportunity to work at Georgia Tech. If you have any questions, please do not hesitate to give me a call.

Sincerely,  
JOHNSON CONTROLS, INC.

A handwritten signature in black ink, appearing to read "Tim Lucas".

Tim Lucas  
Account Executive